

THE **aiim**  
CONFERENCE 2013

March 20-22, 2013 | New Orleans, LA

EXTREME  
**Information**

Volume | Variety | Devices



# The Future of Information:

## The race between man and machine

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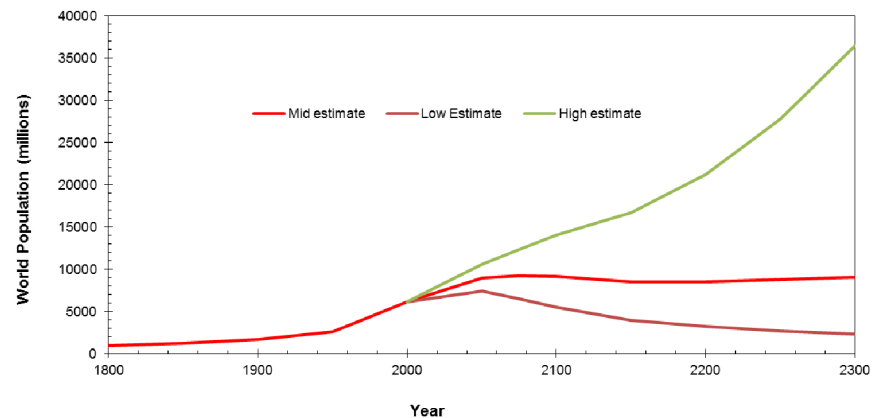
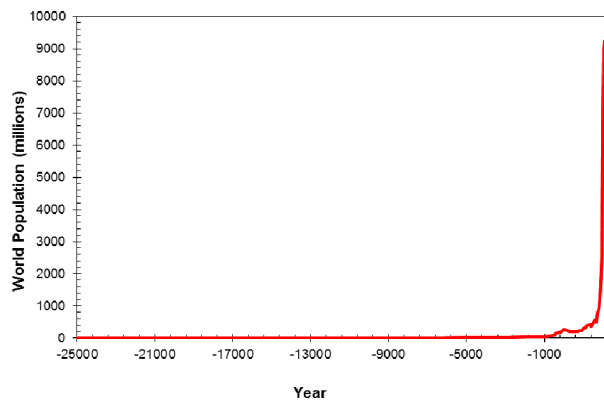
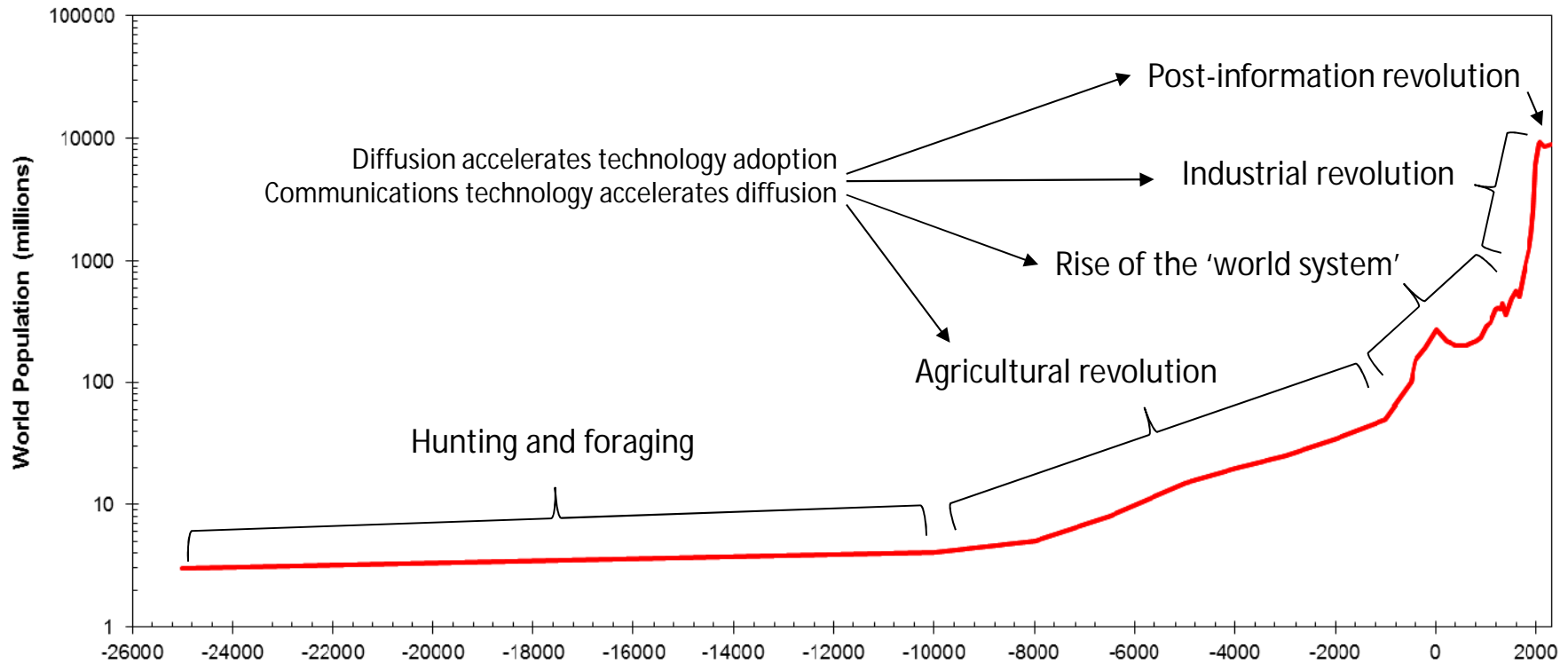
# Background

- UK
  - \$2.8 billion enterprise, 13,500 employees, 28,000 students
  - 16 colleges, full suite of athletics
  - Four lines of business: instruction, research, healthcare, entertainment and resort
- Myself
  - Industry / Education
    - Mix of industry background, large small business, entrepreneur
    - Higher education instructor, administrator
  - Senior Consultant & Fellow, Cutter Consortium

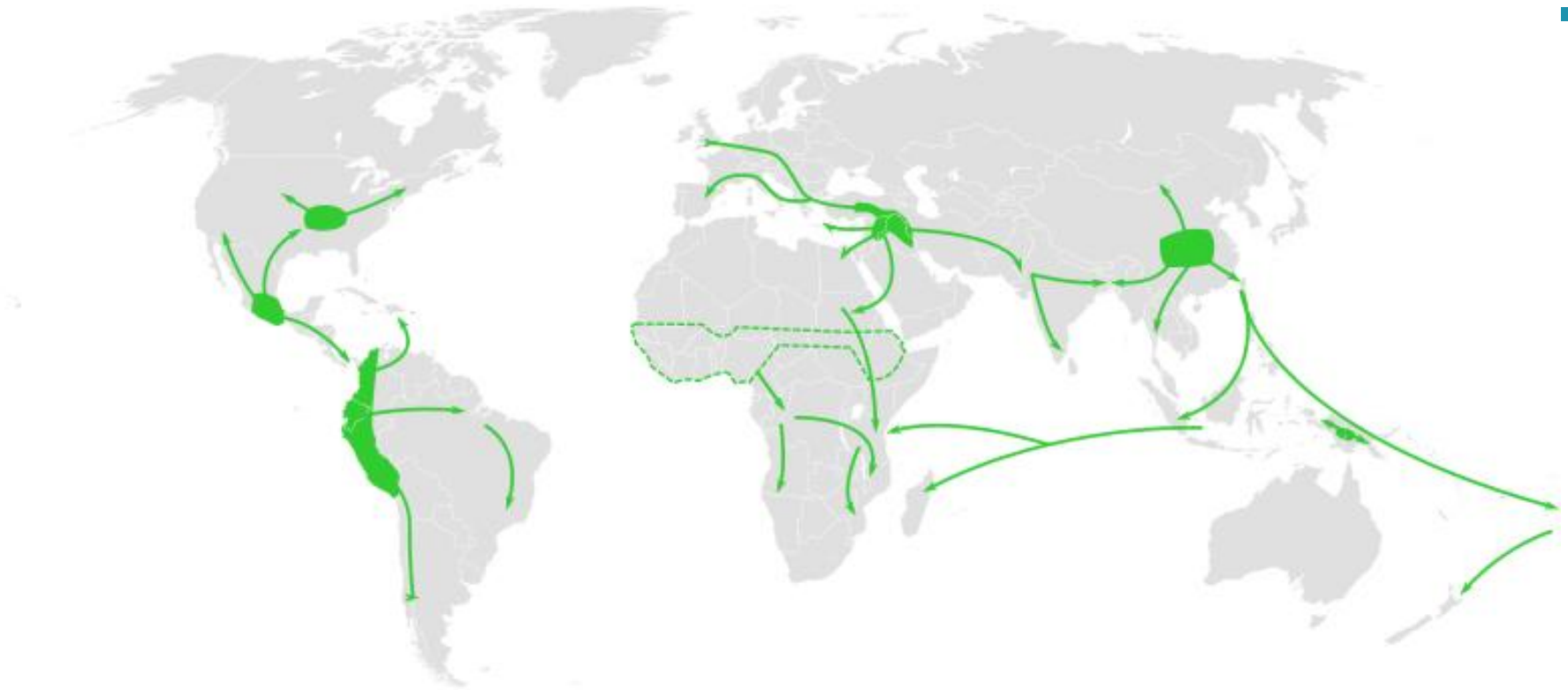
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# The Past

# [Population, wealth, technology, knowledge]



# The Neolithic Revolution



Map of the world showing approximate centers of origin of agriculture and its spread in prehistory: the Fertile Crescent (11,000 BP), the Yangtze and Yellow River basins (9000 BP) and the New Guinea Highlands (9000–6000 BP), Central Mexico (5000–4000 BP), Northern South America (5000–4000 BP), sub-Saharan Africa (5000–4000 BP, exact location unknown), eastern USA (4000–3000 BP). (Wikipedia)

# The original optical computer



Travelers from Sicily brought the sundial to Rome in 263 B.C. and set it up in the Forum, where it became a popular meeting place. People came to check the time, to socialize, and "to see and to be seen." Other sundials were set up in public buildings or squares. Only the wealthy could afford to have one in their own homes and it quickly became a status symbol.

<http://www.dl.ket.org/latin3/mores/techno/time/tellingtime.htm>

# Spread of printing technology

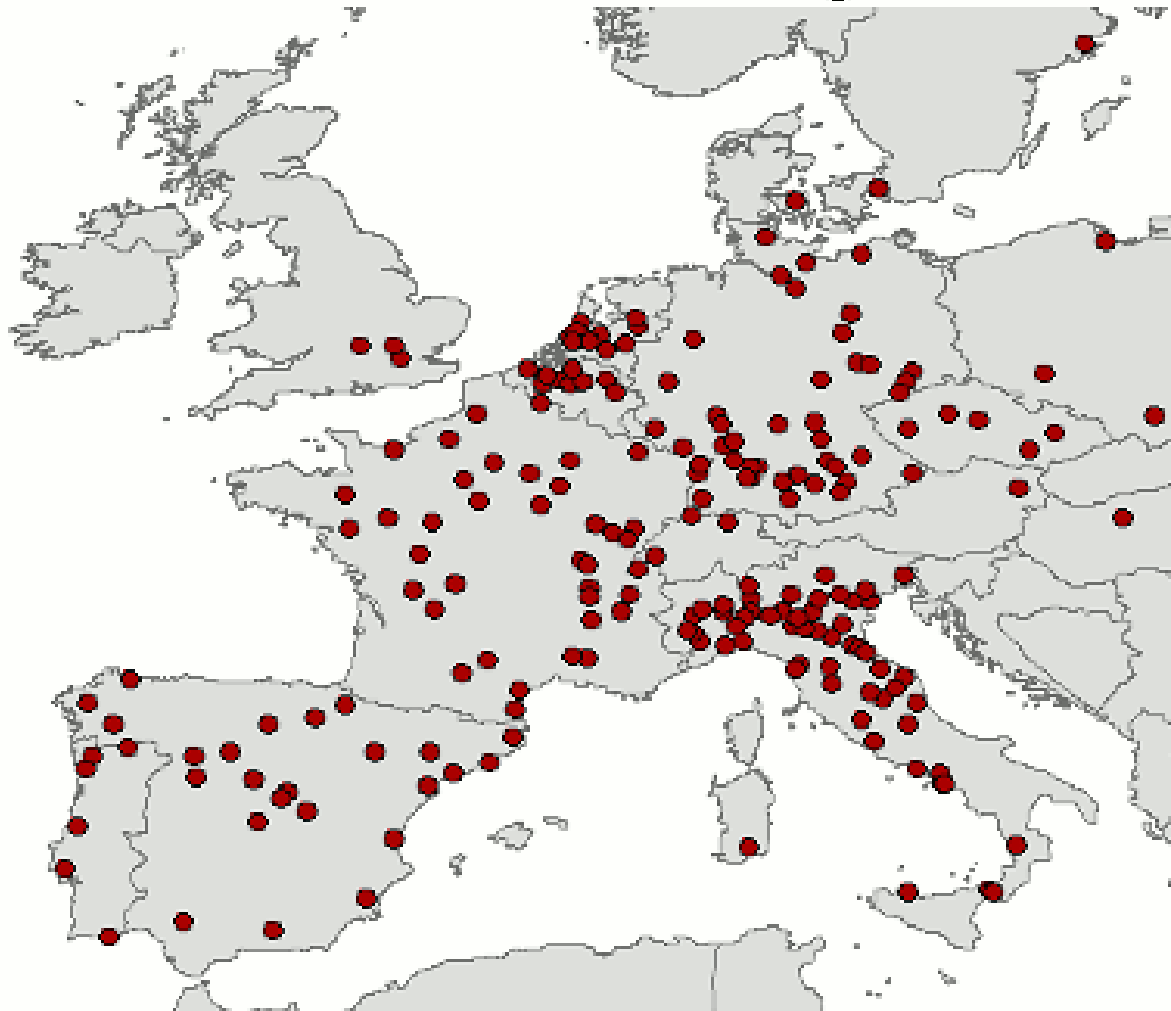
A: Cities with Printing in 1450



<http://economistsview.typepad.com/economistsview/2011/02/the-spread-of-technology-the-printing-press.html>

# Spread of printing technology

F: Cities with Printing in 1500



<http://economistsview.typepad.com/economistsview/2011/02/the-spread-of-technology-the-printing-press.html>



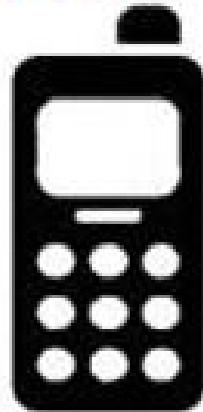
# Map of a computer virus infection in 24 hours



# 80% of the world has a phone

**Mobile Phones in  
World**

**5 Billion**



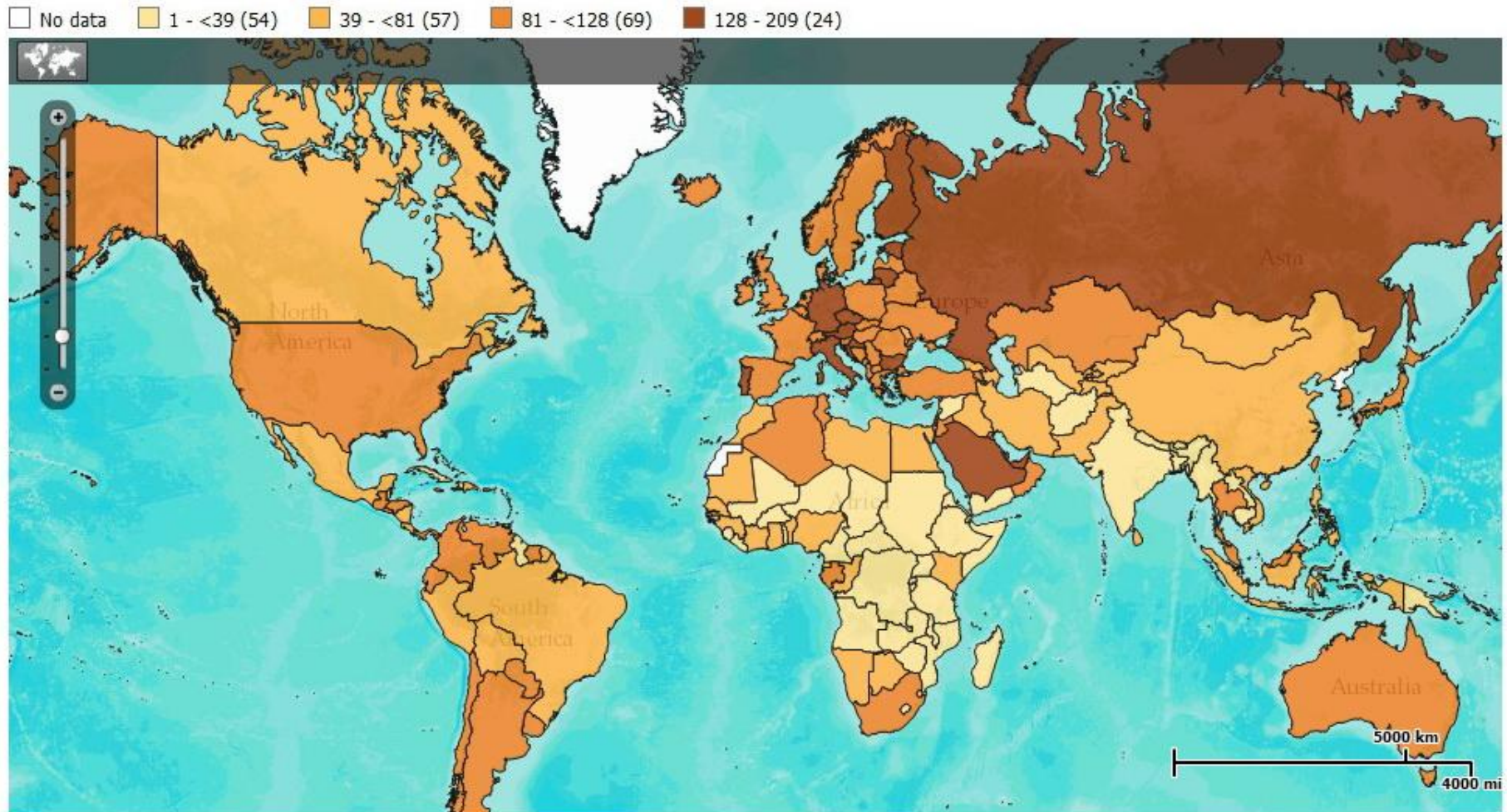
**Out of  
which only**

**1.08 Billion**  
are smart phones



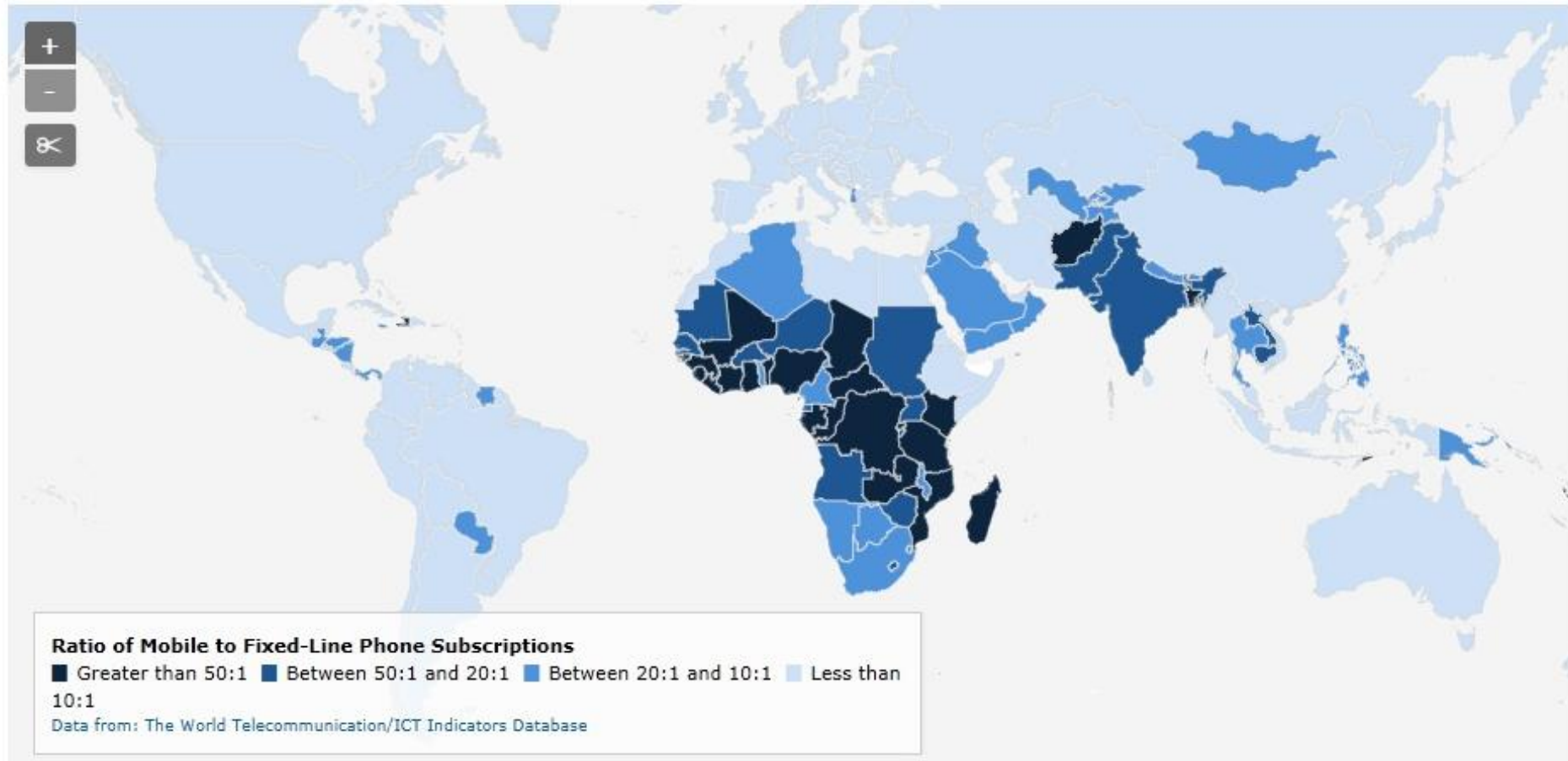
<http://ansonalex.com/infographics/smartphone-usage-statistics-2012-infographic/#infographic>

# Mobile phone subscriptions per 100 people



Source: PRB 2010 World Population Data Sheet

# Ratio of wireless to fixed line phone subscription

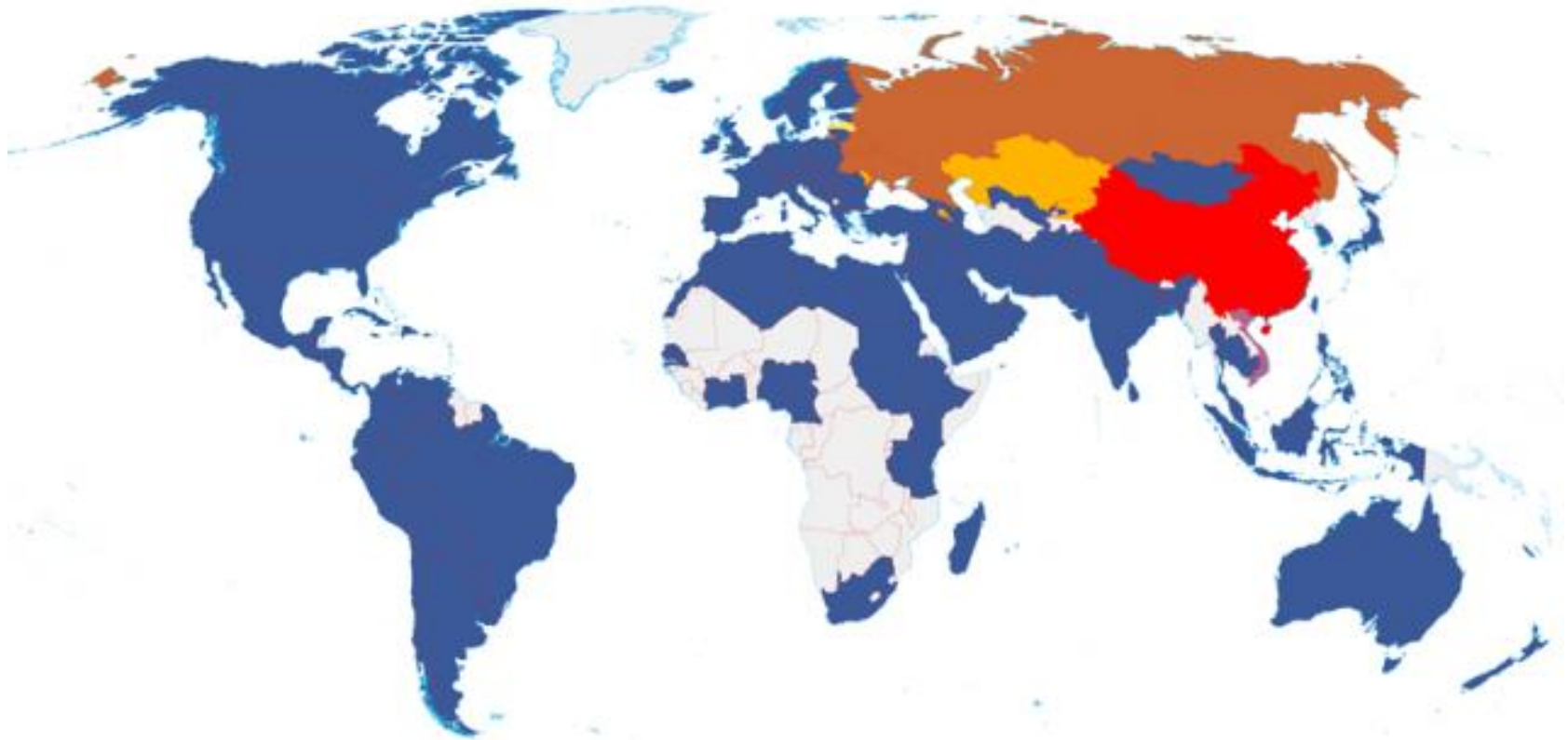




# The Social Network Risk Board

## WORLD MAP OF SOCIAL NETWORKS

December 2011



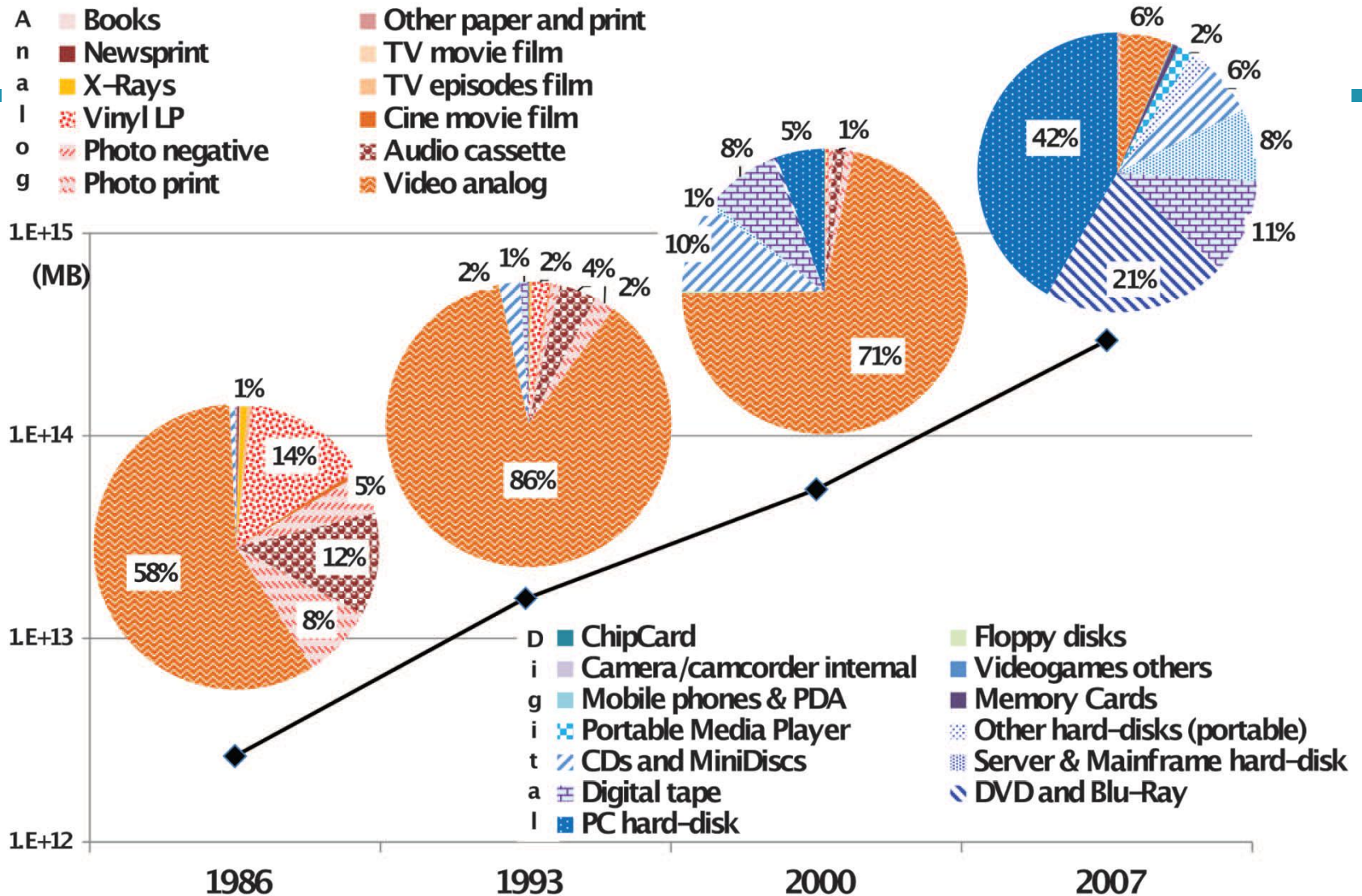
Facebook QZone V Kontakte Odnoklassniki Draugiem Zing

credits: Vincenzo Cosenza vincos.it

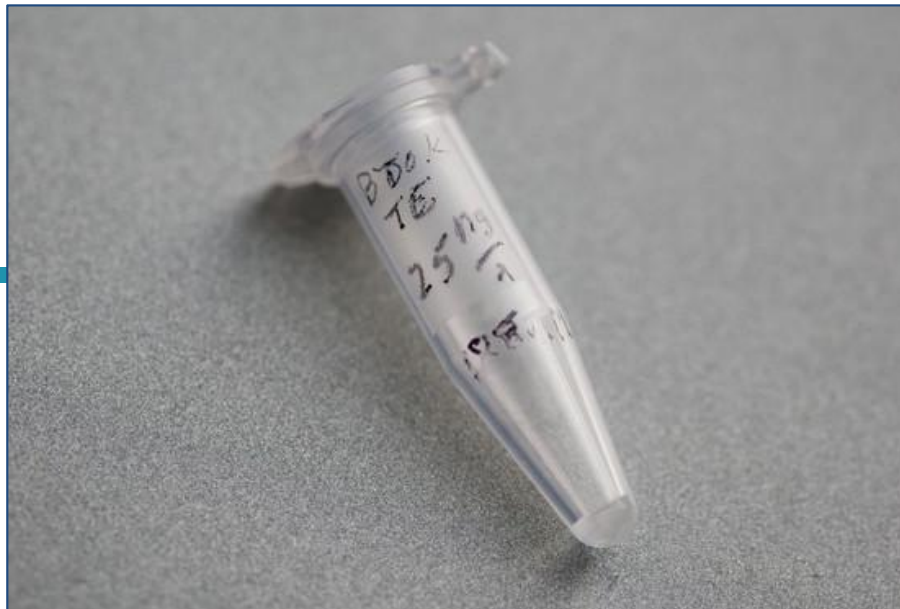
license: CC-BY-NC

sources: Google Trends for Websites/Alexa

# World's technological installed capacity to store information



Hilbert M, Lopez P. 2011. The World's Technological Capacity to Store, Communicate, and Compute Information. Science. Vol. 332 no. 6025 pp. 60-65.



*Photo: Kelvin Ma for the Wall Street Journal*

Dr. Church keeps a vial of DNA encoded with copies of his latest book.

The total world's information,  
which is 1.8 zettabytes, could be  
stored in about four grams of DNA.

Harvard stores 70 billion books using DNA.

Research team stores 5.5 petabits, or 1 million gigabits, per cubic millimeter in  
DNA storage medium

[http://www.computerworld.com/s/article/9230401/Harvard\\_stores\\_70\\_billion\\_books\\_using\\_DNA](http://www.computerworld.com/s/article/9230401/Harvard_stores_70_billion_books_using_DNA)

Information loves what we have invented.  
It gets to spread itself really f%^#(@\*^-ing fast.

But what have we really created?



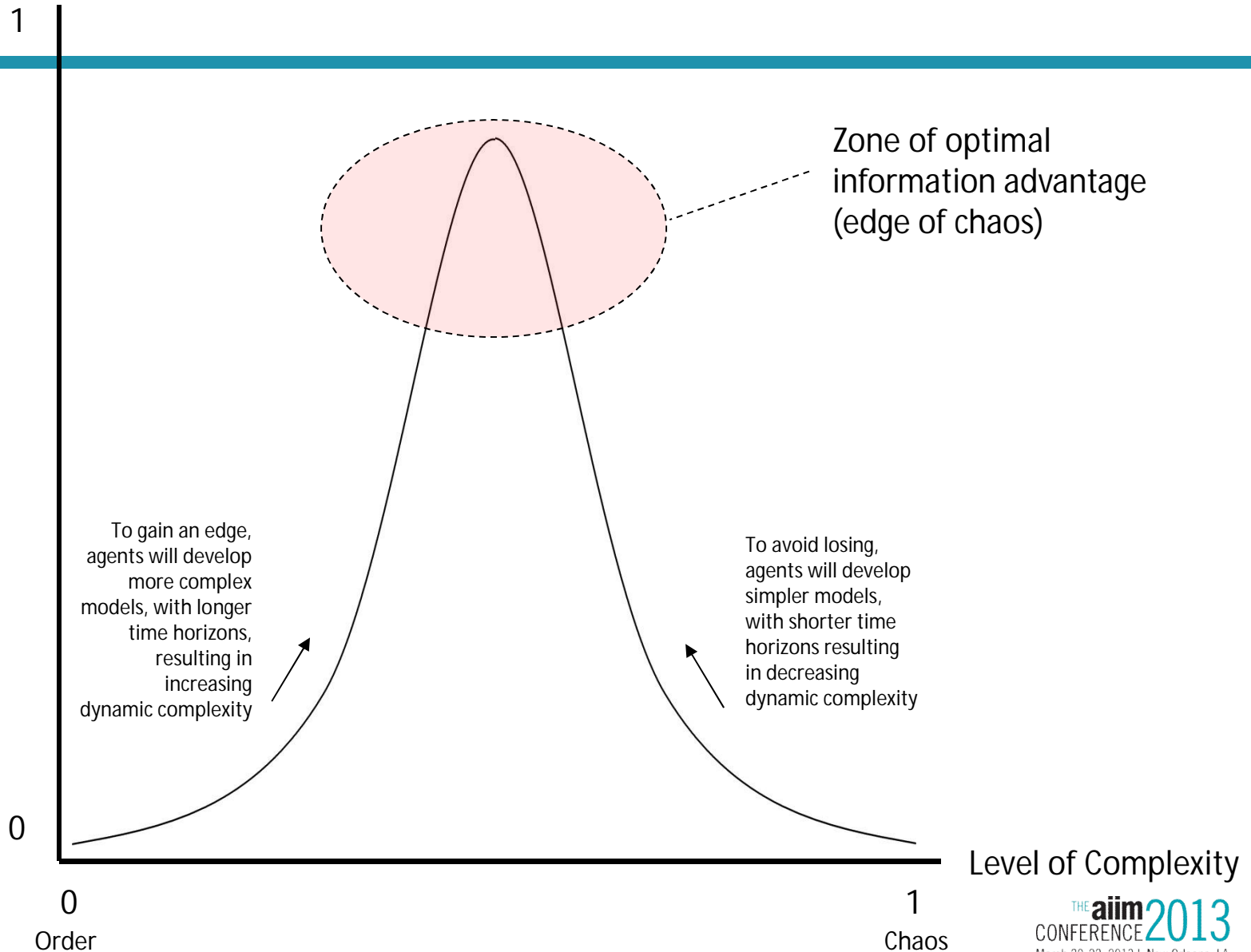


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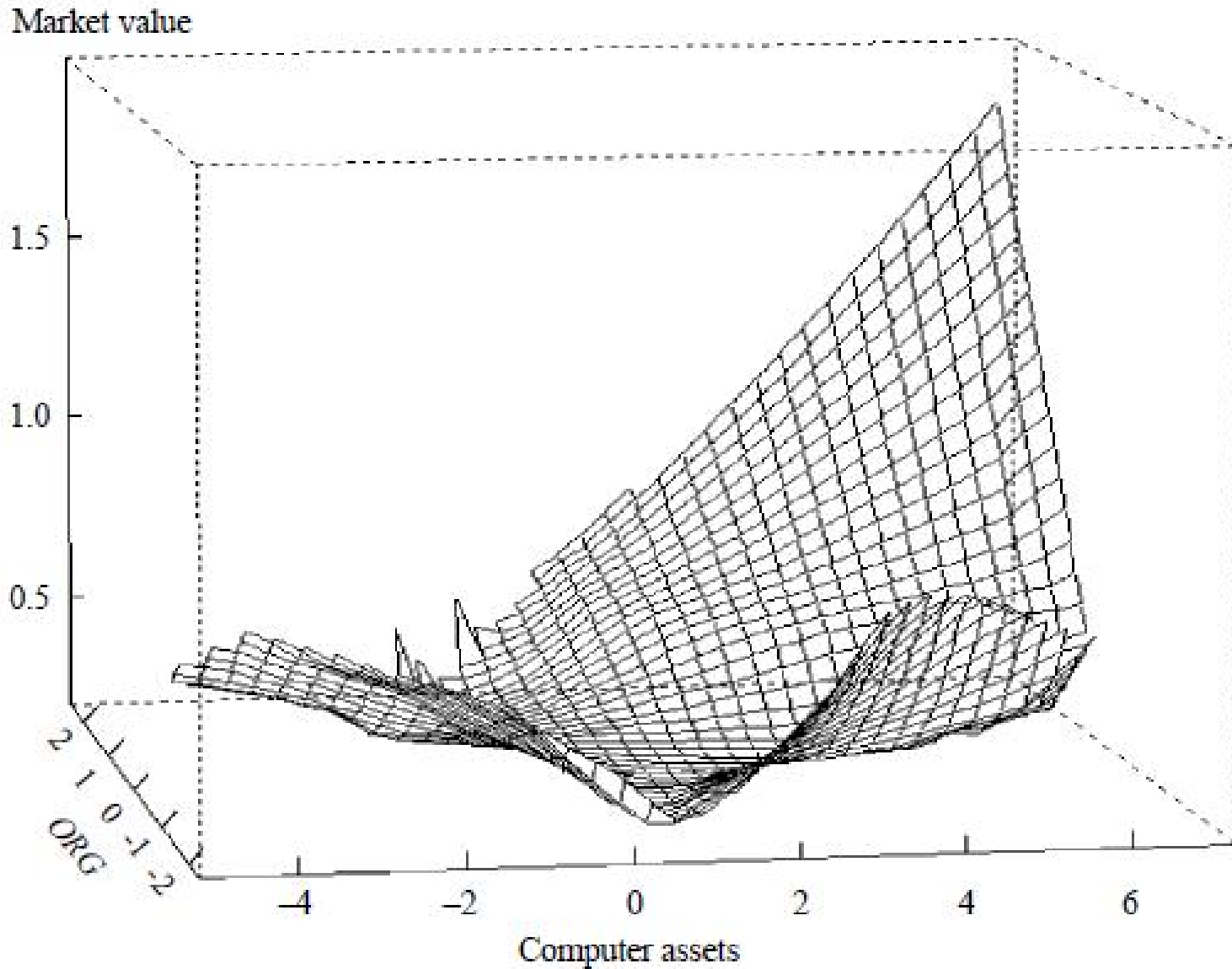
# 'Theoretical' Considerations

# Resistance to pure chaos?

Probability of occurrence



# People + Computers



# The role of organizational capital

Investments in computers + people are synergistic

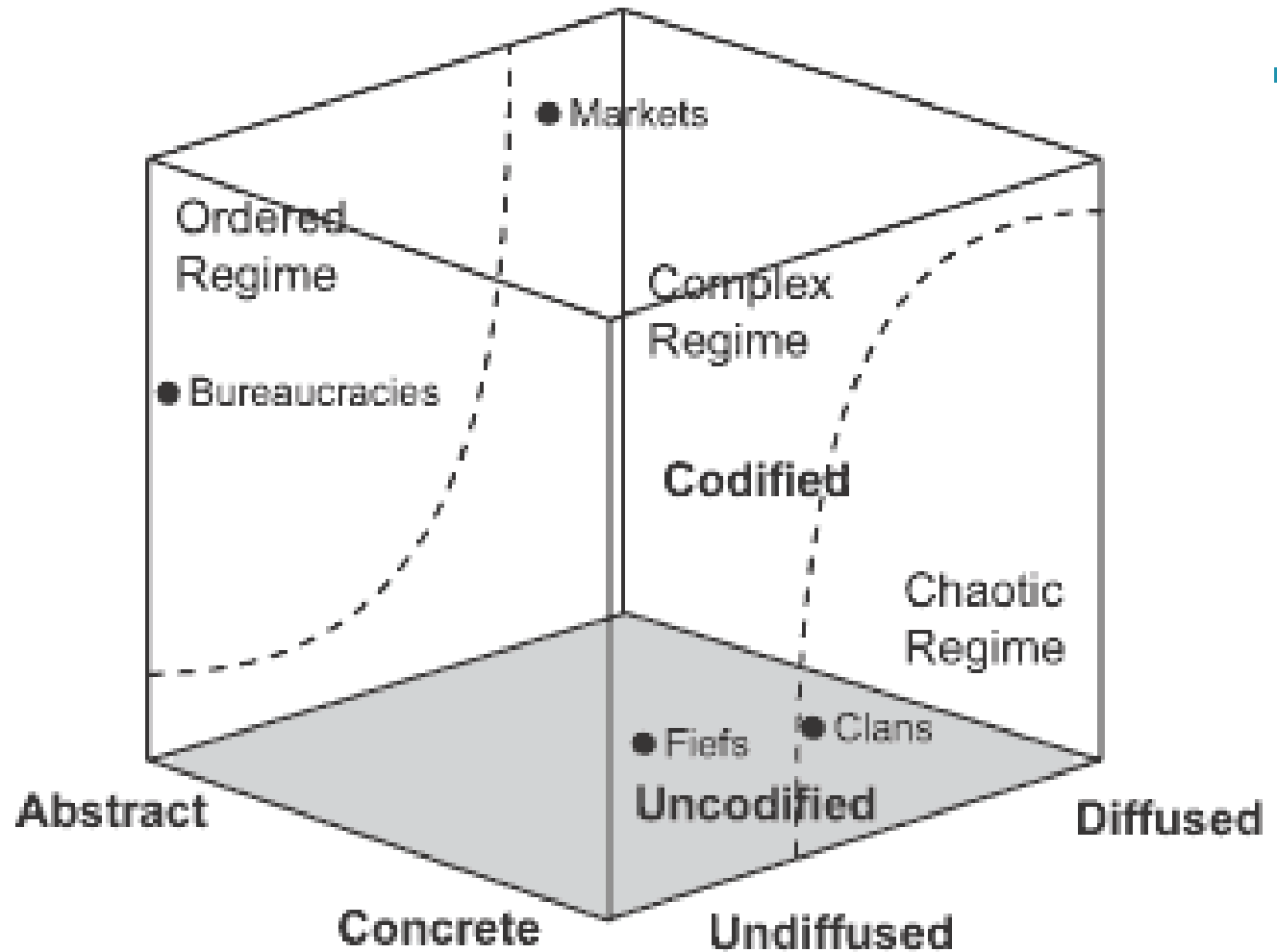
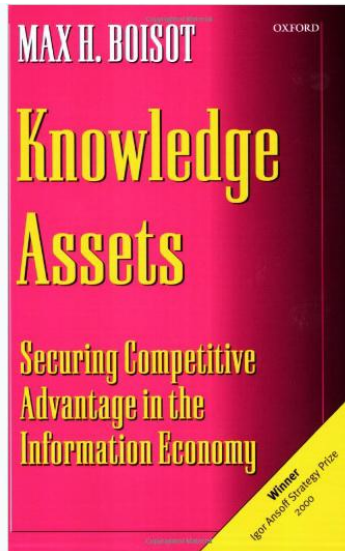
## Organizational capital:

- Degree of self-managed teams
- Employee involvement in groups
- Diversity of job responsibilities
- Who determines pace of work
- Who determines method of work
- Degree of team building
- Workers promoted for teamwork
- Off-the-job training
- Degree of screening new employees for education

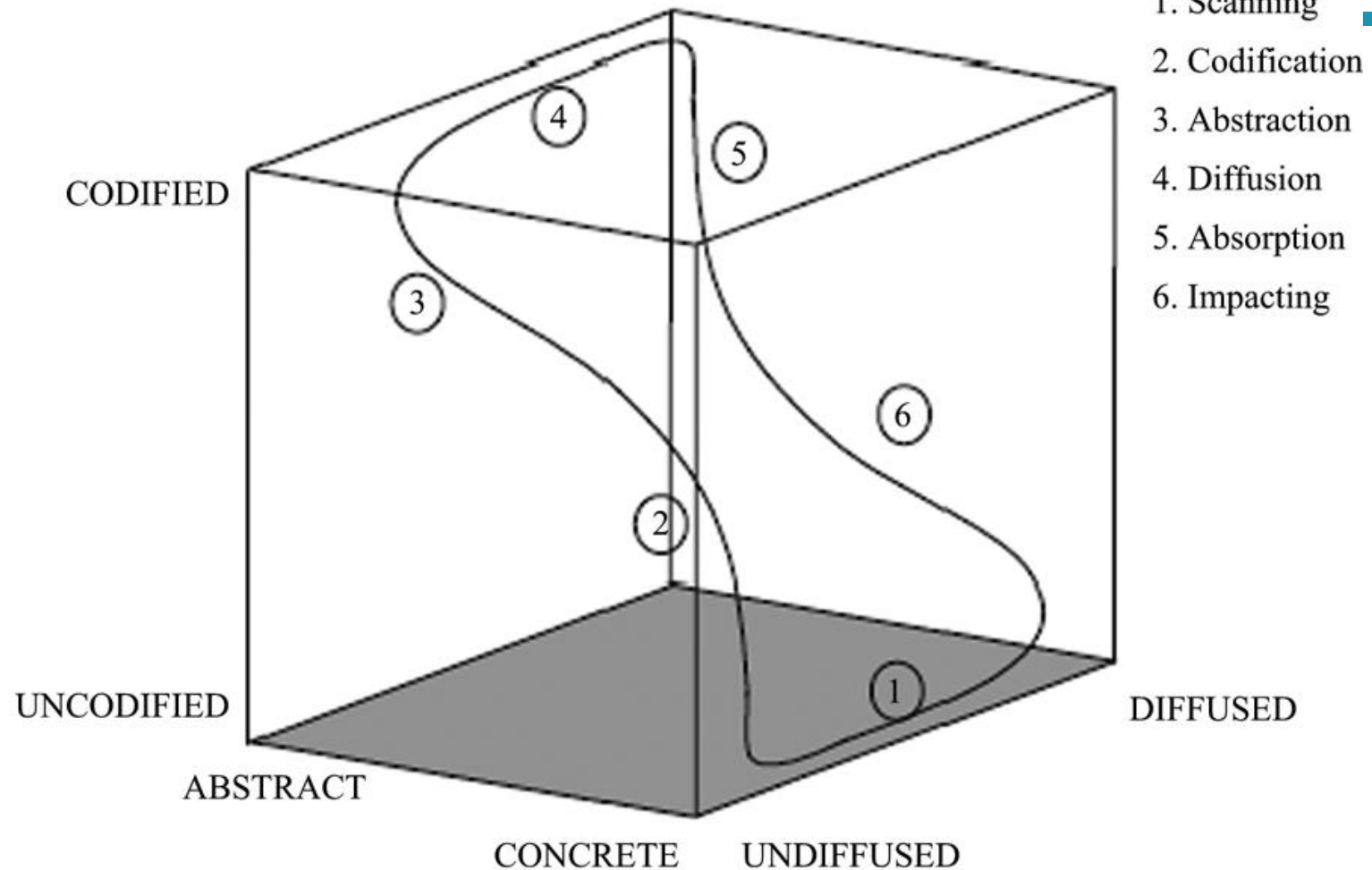


From "Intangible Assets: Computers and Organizational Capital," E. Brynjolfsson, L. Hitt, S. Yang. Center for eBusiness @ MIT, MIT Sloan School of Management. Paper 138. (2002).

# Information dictates culture

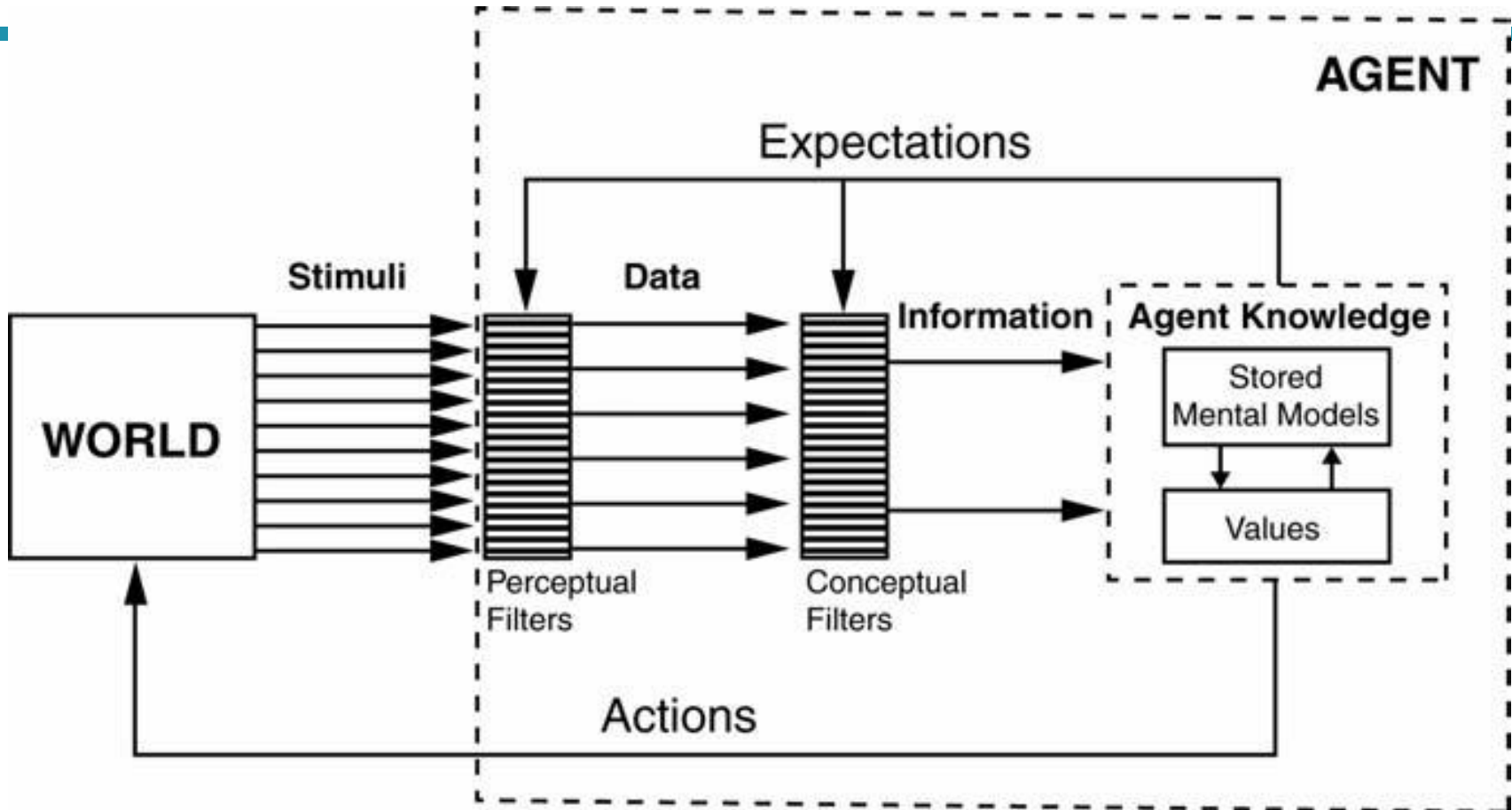


# Information life cycle

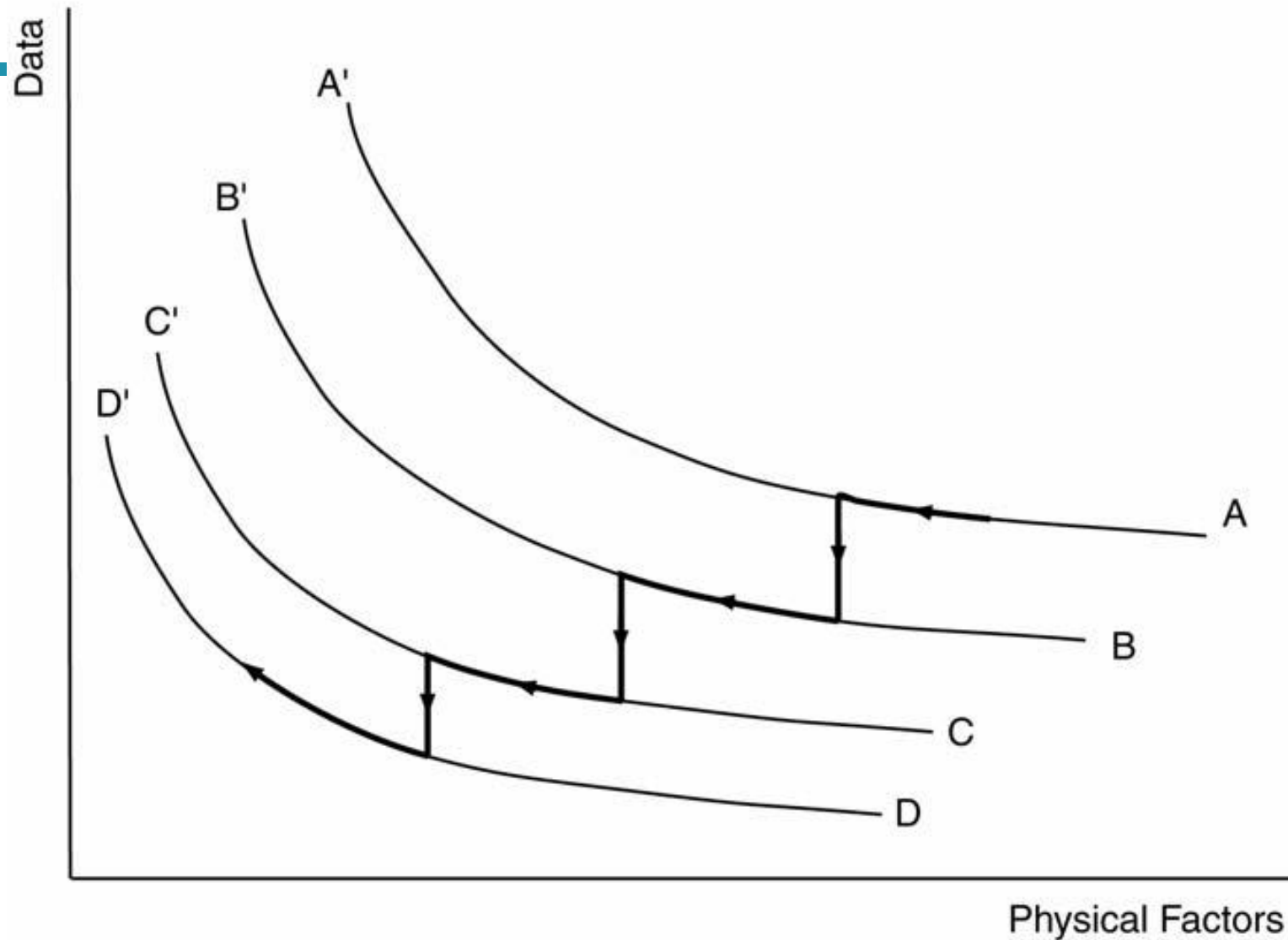


**Source:** Boisot *et al.* (2004)

# Data vs. Information



# Electrons vs. Atoms



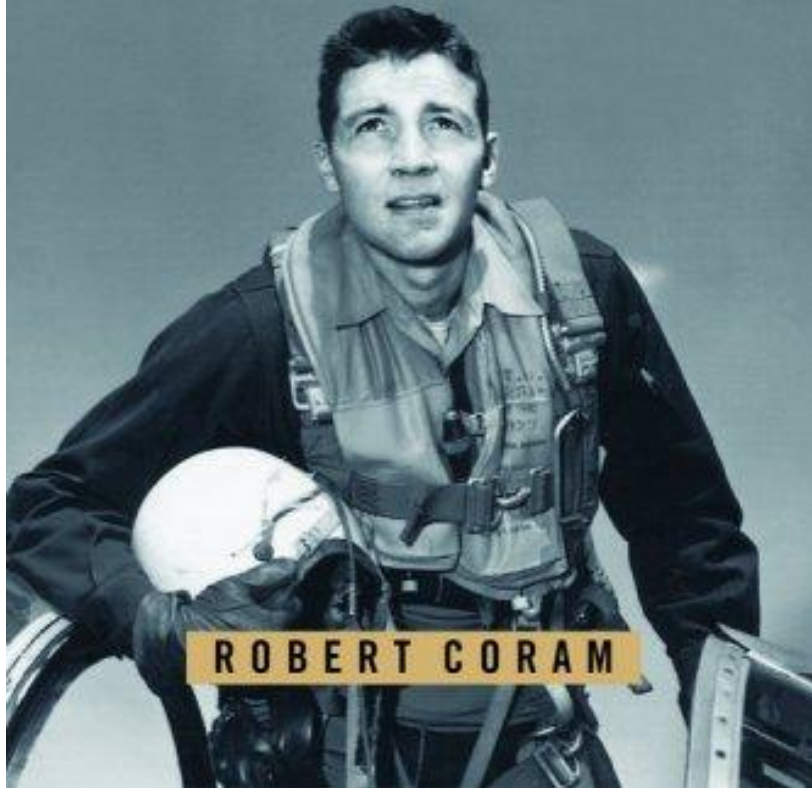


# BOYD

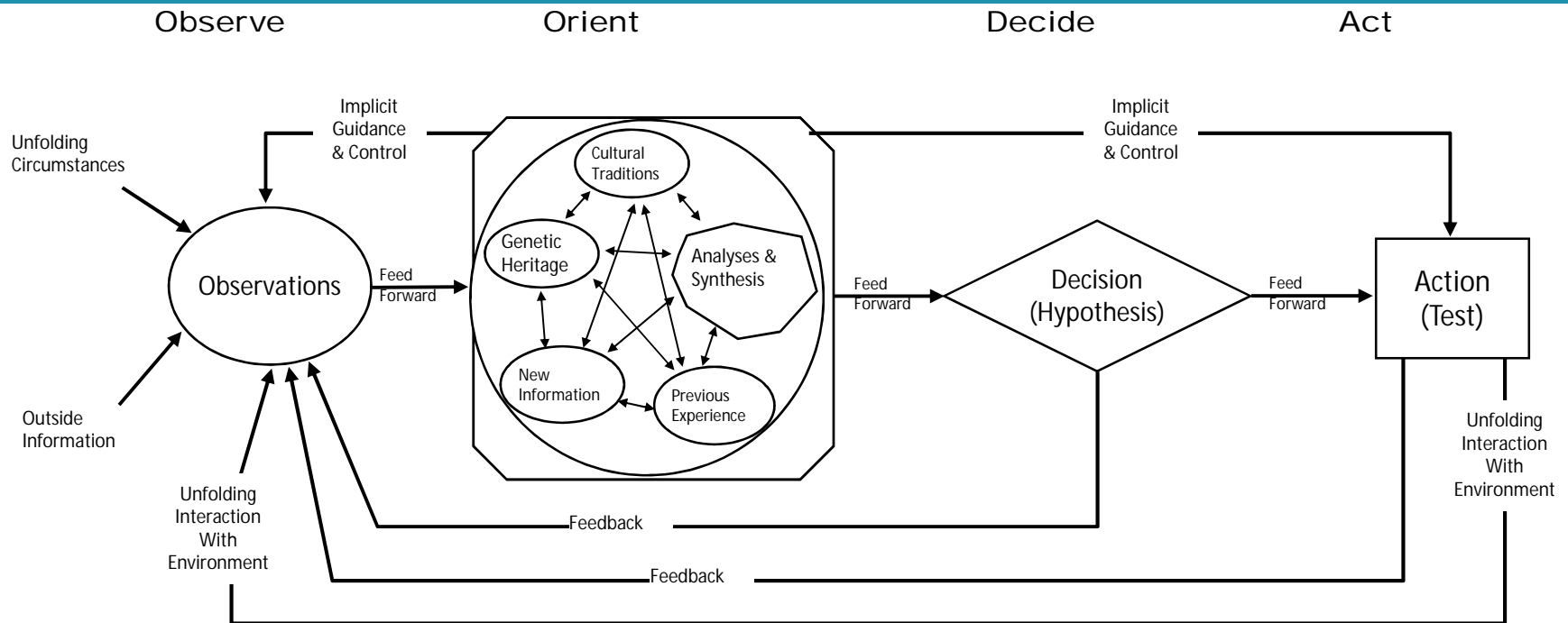
THE FIGHTER PILOT WHO CHANGED THE ART OF WAR

"Boyd could not be more welcome. . . . It should be required reading for every American citizen."

—WASHINGTON POST BOOK WORLD



# Boyd's OODA "Loop" Sketch



Note how orientation shapes observation, shapes decision, shapes action, and in turn is shaped by the feedback and other phenomena coming into our sensing or observing window.

Also note how the entire "loop" (not just orientation) is an ongoing many-sided implicit cross-referencing process of projection, empathy, correlation, and rejection.

From "The Essence of Winning and Losing," John R. Boyd, January 1996.

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# The Future

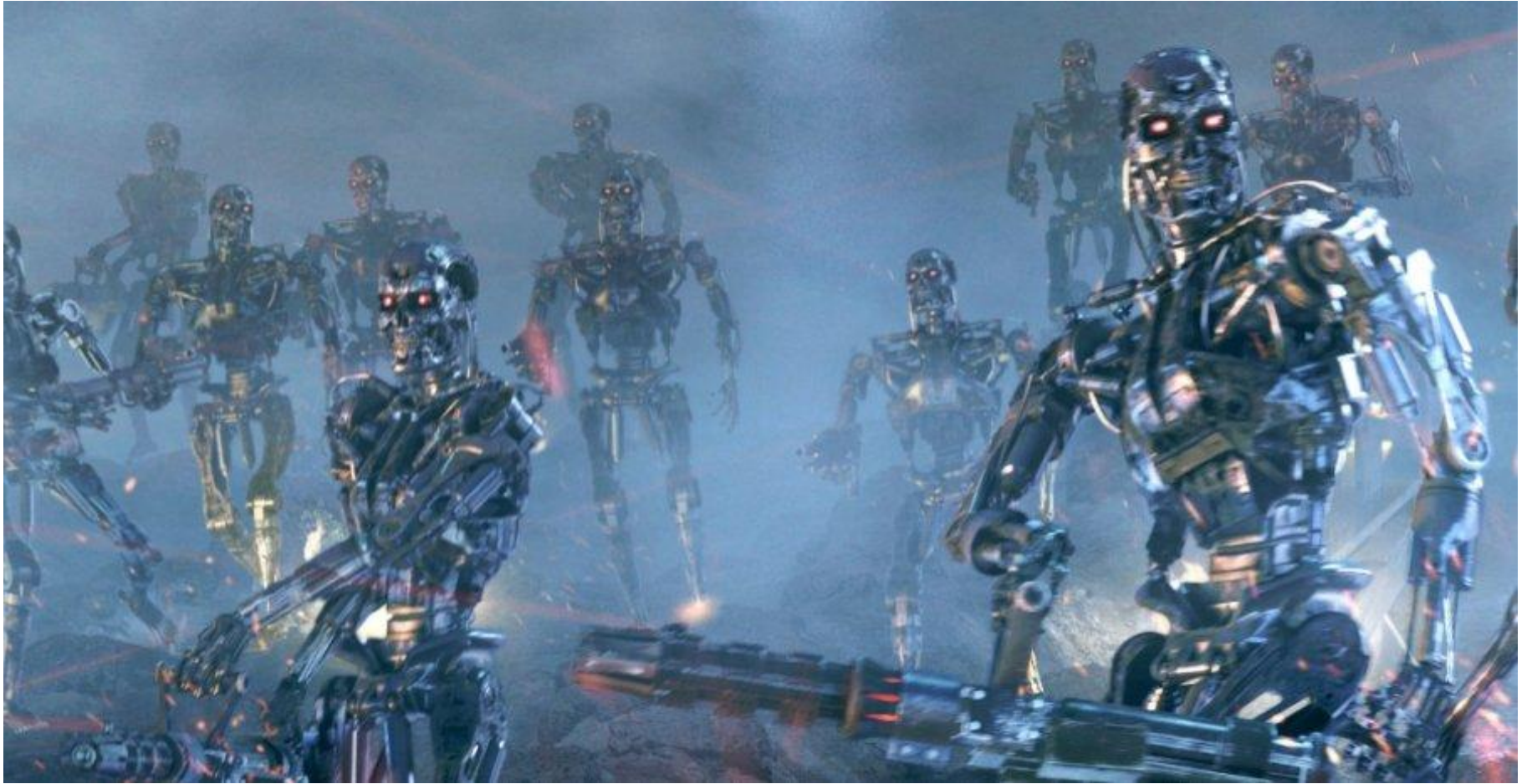
# If you were information what would you do?

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- It already got us to convert it to digital
- It got us to create the PC and the Internet
- It got us to create consumer/mobile technology and cover 80% of the world
- It got us to copy itself 'back' to DNA

What next?

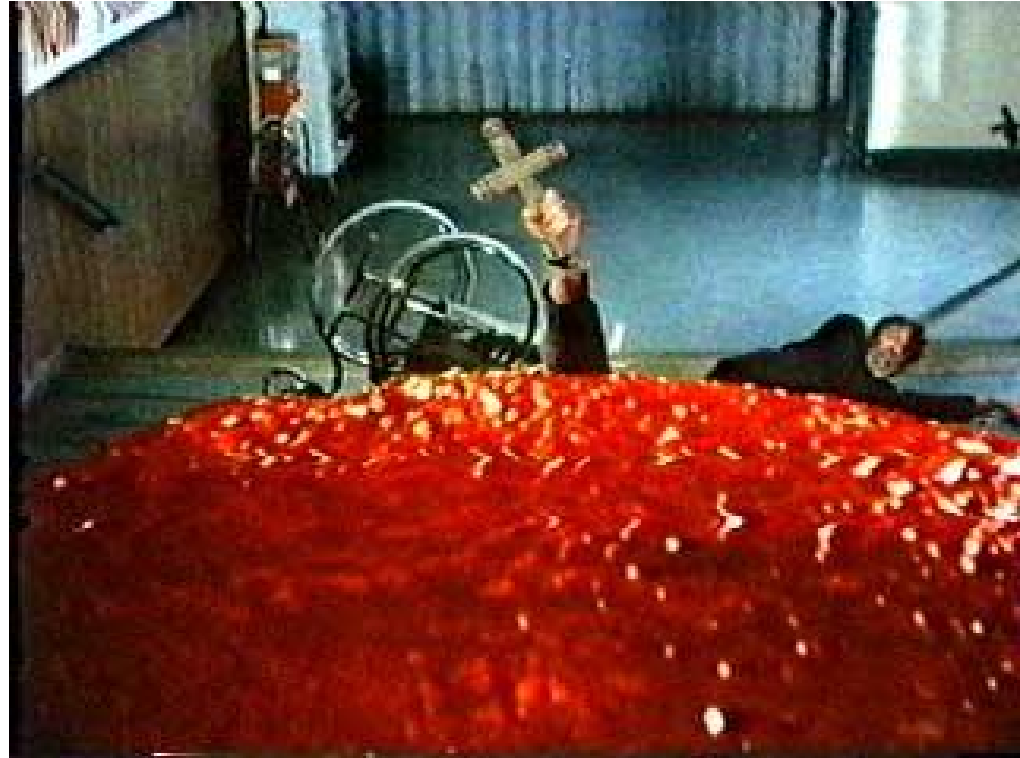
# Skynet?





# Information as an organism

- Three key attributes
  - Persistence, Movement, Change (PMC)
- Through what has it persisted/moved/changed over the past few billion years?
  - Atoms/particles
  - Cells/genes
  - Neurons/brains
  - Language/civilization
  - Stone/paper
  - A whole bunch of stuff in the early- and mid-20<sup>th</sup> century
  - Digital medium
- Four main 'device classifications' so far
  - Material / biological / electrical / Von Neumann



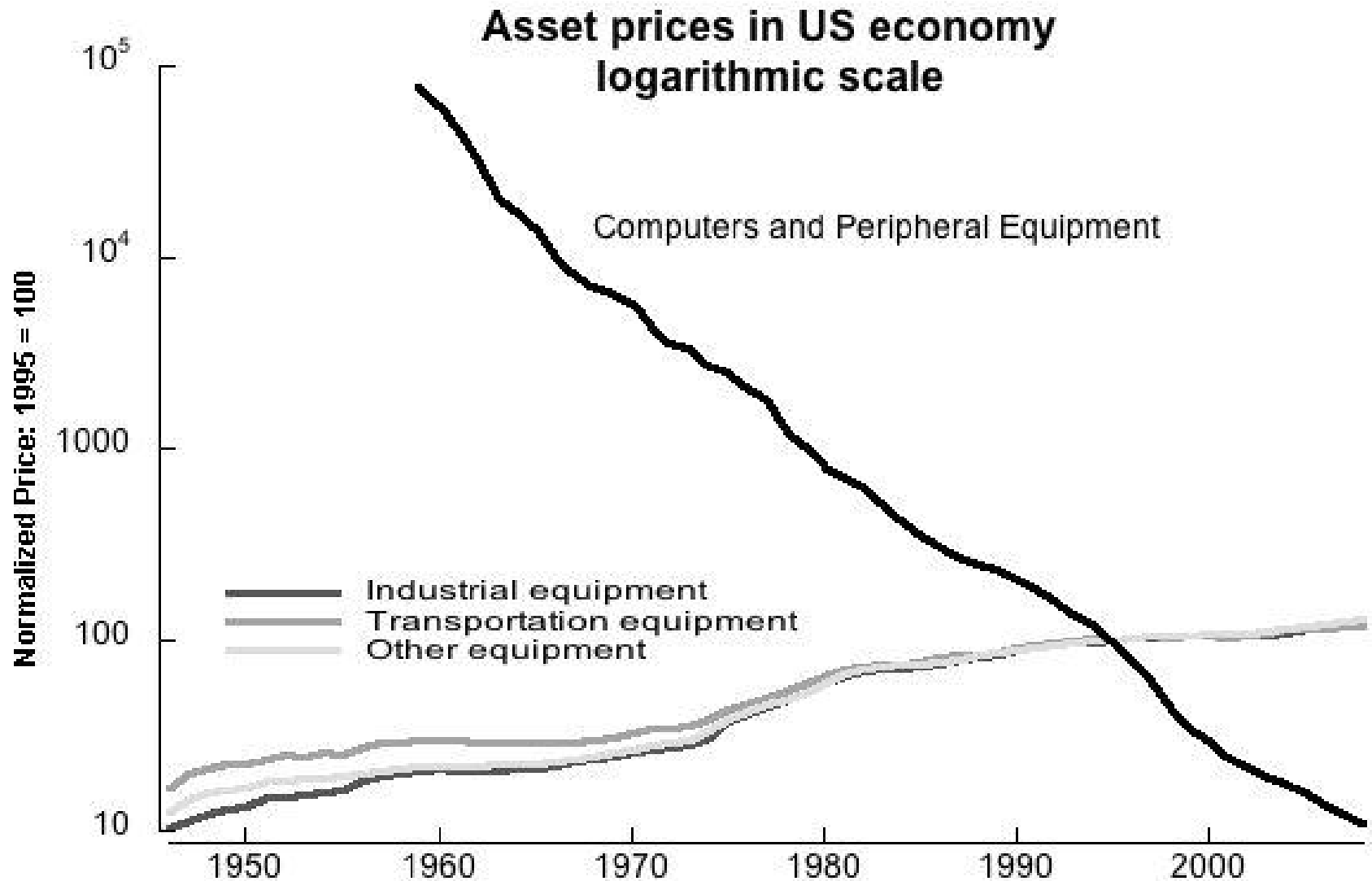


# Information needs more speed

- Current and near-term mechanisms for PMC
  - Human beings
  - Social media
  - Mobile/ubiquitous devices (it will not stop!)
  - Large-scale computers
  - Next generation imaging
- Information will run out of steam in the current approach
  - End of silicon?
  - Scientists can always use a bigger computer but...
  - Problem size vs. silicon / von Neumann architecture
- What are some ways around this limit?
  - Come full circle to rely on new biological / quantum computing devices?

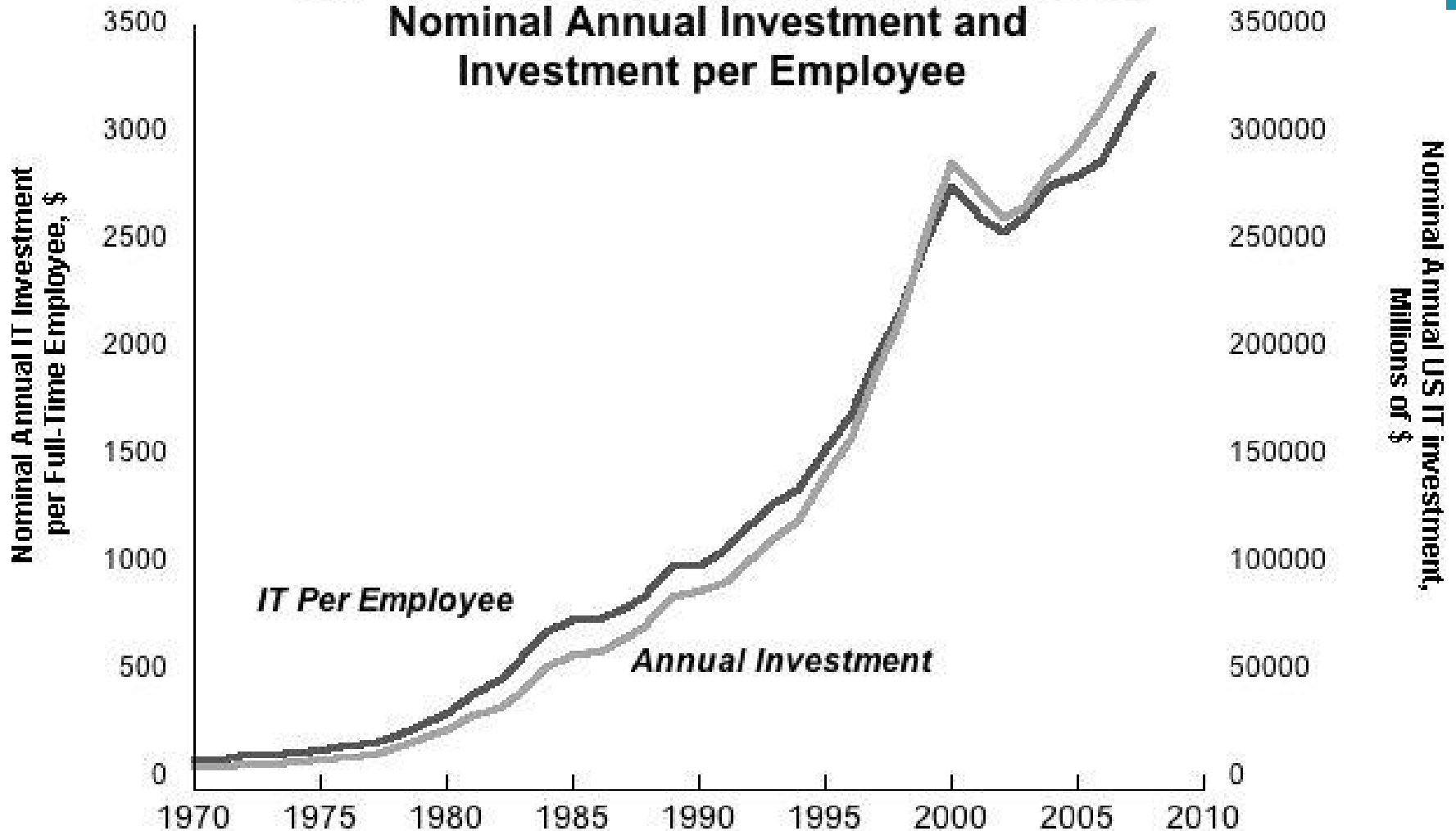


# Cause...



# Effect... (Thanks Andrew McAfee)

**Two Views of US IT Investment, 1970-2008:**  
**Nominal Annual Investment and**  
**Investment per Employee**



# Future transport mechanisms for information

- Embedded systems
  - No, not embedded in a machine, but embedded in a *human*
  - Improving mental functioning
  - Manipulating devices, artificial limbs
  - Communicating with machines (e.g., motor vehicles)
- How low can we go in silicon?
  - Intel Sandy Bridge CPUs are 32 nm. Limits of silicon are around 11?
  - 14-10 nm CPUs expected 2015-2018
- Biological computing
  - Using molecules, genes, neurons to compute
- New materials computing
  - Carbon nanotubes, graphene, optical
- Quantum computing?

# What will more processing of information do?

- Processing of business information is just the side show, warm-up act, commercial break
  - ERP data: boring, email data: boring, text mining and social media data: boring
  - Yes we have to analyze data better/faster, but these will be the cheap seats of the information processing game
- Computing and information regarding [viewing, designing, making] molecules, atoms and particles will play a significant role
  - Visualization of cellular and molecular structures
  - Manufacturing new materials at the atomic level
  - Creating new drugs, foods, treatments, by designing/simulating/creating strings of atoms and molecules
  - Enhancing/modifying life forms
    - While there is only one human genome, there are thousands of plant and animal genomes

# Organizational implications

- Scale without mass
  - How big can an organization be using information & technology to hold the 'cell membrane' together? How big can a country be? IT lets fewer people manage bigger things
- Elite technocracy
  - The science behind this is complexifying rapidly, requiring global teams of scarce talent
  - Knowledge workers of [today,tomorrow] may need [masters',Ph.D.] degree(s)
- Information warfare
  - Conflict between organizations will be about information (IP, brains, access to data)
  - Conflict between nations conducted in cyberspace
- Automated decision-making
  - Computer-to-computer information processing and decision making will exceed human decision making (in quantity)
- Apple may not be the organizational answer for these challenges
  - Many will chase the dream that once was Apple. Apple is a 2<sup>nd</sup> BCE century organization in 20<sup>st</sup> century skins. Timeless, yes, helpful for creating 21<sup>st</sup> C firms? If IT allows even more scale without mass and chaos reduces, perhaps yes. If sense-making and innovation requires more contact with others at the frontier (collaboration), perhaps no

# Implications for information

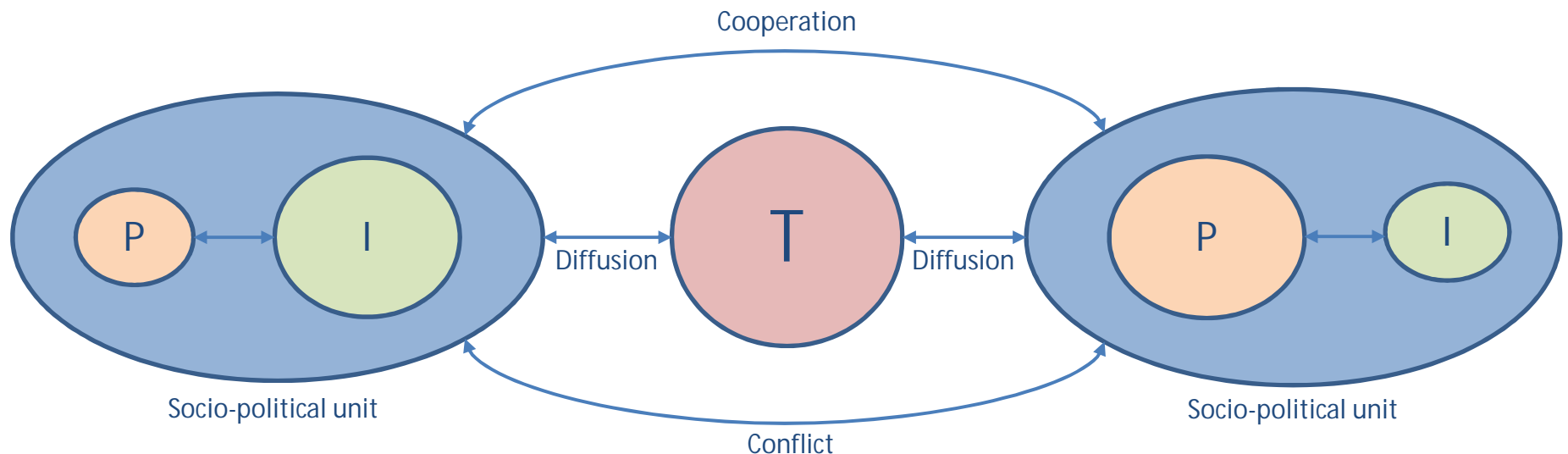
- Somewhere in the 21<sup>st</sup> century, information will tire of human beings
  - We slow it down too much. It cannot propagate or mutate quickly through us
  - Entities that can compete via more human thinking and decision-making automation will be able to take advantage of this mass of information
  - Perhaps a radical improvement in the speed of massive computation generally available will help
  - In the absence of thinking/decision-making automation, more humans might be needed to process information, execute strategy
- Information has two challenges, however
  - 'Peak silicon'
    - Organizations will reduce information creation as IT supply costs may rise
    - Will peak silicon save the automation of the knowledge worker?
  - Organizational inability or lack of a need to automate decision-making or thinking
    - Organizations may not have the ability to automate decisions (legal, cultural, political)
    - Organizations might be able to gain enough 'scale without mass' without needing to automate deciding/knowing or see no benefit in automating decision-making

# The ABCs for humans

- A. Our biology might not be able to handle this much information
- B. Our survival, so far, has been based on strategic conflict and cooperation
- C. To seek advantage, we will always manipulate information
- D. A + B + C means there will always be at least one human competitor who wants to use information for advantage over another
- E. D means the future of information is safe but humans might not be



# [population, income, technology]



## Information has fueled/been fueled by human growth

- Will diffusion of automation/innovation techniques distribute income effectively?
- How would a period of quick or steady declines in [P,I] affect information PMC?
- Will there be an orderly or disorderly transition to a post-information economy?

See: [www.bit.ly/ZnF2t8](http://www.bit.ly/ZnF2t8)



# Implications for humans

- Rate of diffusion increases rate of income growth which can reduce population growth. But to substitute population-induced growth of wealth, we need productivity-induced growth of wealth.
- Diffusion latency via information technology is now near 0. Human [psychological, social] fragmentation and variability ensures a limit to diffusion. Not all are on the frontier of knowledge. Technology lets us remix prior ingredients endlessly. How wins will be a combination of luck and insight. Gains will be unequally distributed, perhaps Pareto distributed. How will competitors react?
- Fallacy of computers innovating? While computers themselves will need to analyze growing data that has perpetual novelty, once automated [analysis, innovation] replicates as a practice, human decision makers will move on to the next competitive angle. When do humans cease to compete, ceding entirely to computers?
- Will automation proceed too quickly? Will we automate too much, depressing wealth growth faster than political systems can absorb? Or will new breakthroughs support more wealth growth?

# Where does this lead us?

- Near-term (0-15+ years)
  - Continued growth in information
  - More devices, more computation at all levels, consumer IT to big data systems
  - More knowledge workers needed and increased competition for the best
- Long-term (>15 years)
  - Depending on population, income estimates, a slowing in growth of information
  - If the drop in costs of computing slows, purchasing of IT will slow
    - PMC of information will slow
    - Knowledge workers will grow in numbers as labor gets used instead of IT capital!?
  - If the drop in costs of computing continues as is or increases
    - PMC of information continues to increase
    - The pressure will be on to automate more knowledge worker activity
  - Will it lead to continued wealth creation globally and for whom?
    - Will it lead to increased or decreased global stability?

# Technology leaders: Repent!

- It's all about the logistics of information
  - The cost of moving information through IT systems and through human brains
  - The benefits of using information wisely in a competitive environment
- *Information consigliere?*
  - Counsel, advice, education
- Information and humans have an unfolding and still untold story. We are all in a new frontier land
  - Write your organization's story now!



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“To be absolutely certain about something, one must know everything or nothing about it.”

– Dr. Henry Kissinger

QUESTIONS?